



Middlesex County College (MCC) & La Salle University Transfer Guide for  
Business Administration (A.S.) at MCC to Business Administration, Accounting,  
Business Systems and Analytics, Finance, International Business, Marketing and  
Management and Leadership (B.S.B.A.) at La Salle University

Notes for Dual Admission Applicants:

- 1) Dual Admission applications must be completed on La Salle University's website, [www.lasalle.edu](http://www.lasalle.edu), before 45 college credits are earned. It is free to apply online.
- 2) Additional courses beyond the associate's degree can be taken at MCC to meet program requirements at La Salle.
- 3) For admission review, an official MCC transcript (and t01mTET

## Requirements for Completion of B.S.B.A., Business majors, at La Salle University

## Business Administration:

Number of major courses required for graduation: 27

Total number of courses required for graduation: 40

Number of major credits required for graduation: 83

Total number of credits required for graduation: 120

## Finance or Business Systems &amp; Analytics or Marketing:

Number of major courses required for graduation: 26

Total number of courses required for graduation: 40

Number of major credits required for graduation: 80

Total number of credits required for graduation: 120

## Management &amp; Leadership:

Number of major courses required for graduation: 25 (plus a minor or second major)

Total number of courses required for graduation: 40

Number of major credits required for graduation: 77 (plus credits required to complete a minor or second major)

Total number of credits required for graduation: 120

## International Business:

Number of major courses required for graduation: 24 (plus a minor in RMI\* or second major)

Total number of courses required for graduation: 40

Number of major credits required for gradua

BUS 150 Presentation and Collaboration Skills for Business	SPE 121 Fund of Public Speaking or BUS 240 Business Communication	Required for A.S.; either acceptable for BUS 150
ECN 150 Intro Macroeconomics	ECO 201 Principles of Economics I	Required for A.S.
ECN 201 Intro Microeconomics	ECO 202 Principles of Economics II	Required for A.S.
BUS 100 Business Perspectives	BUS 101 Introduction to Business	Required for A.S.
BUS 101 Intro to Financial Accounting	ACC 101 Financial Accounting	Required for A.S.
BUS 102 Accounting for Financial & Managerial Decision-Making	ACC 102 Managerial Accounting	Required for A.S.
BUS 200 Bus Professionalism & Career Prep		
BUS 202 Descriptive & Predictive Analytics	MAT 285 Basic Statistics for Business	Required for A.S.
BUS 203 Organizational Beh & Skill Dev	MGT 210 Concepts of Bus Mgt	Business Elective
BUS 204 Princ of Marketing w Appl	MKT 202 Marketing II	Business Elective
BUS 205 Business Systems for Analytics		
BUS 206 Financial Markets & Institutions		
BUS 208 Fundamentals of Financial Mgmt		
BUS 303 Legal & Ethical Env of Business	BUS 201 Business Law I	Required for A.S.
BUS 304 Prescriptive Analytics		
BUS 400 Business Strategy		
International Business Course/Experience (ECN 331, ECN 335; BUS 300; MKT 305; FIN 403; or MGT 356; or any Sch of Bus travel-study course)		
Business Administration majors also take:		
Writing Intensive School of Business Course (ACC 304, FIN 304, MGT 309, MGT 311, MGT 255, MKT 305 or MKT 402)		
5 Upper-level courses chosen from ACC, BSA, ENT, FIN, LAW, MKT, MGT, RMI, BUS 300 or BUS 370, with no more than two chosen from any of these disciplines		
Finance majors also take 5 of the following, depending on the chosen track:		
FIN 301 Fundamentals of Risk & Insurance		
FIN 304 Financial Decision-Making		
FIN 306 The Financial Services Industry		
FIN 308 Financial Services Marketing		
FIN 313 Employee Benefit Planning		
FIN 314 Risk Management		
FIN 375 Financial Statement Analysis		
FIN 401 Investment Analysis		
FIN 403 International Finance		
FIN 420 Financial Mgmt of Insurance Firm		
FIN 470 Selected Topics in Finance		
FIN 483 Senior Seminar		
Bus Systems & Analytics majors also take:		
BSA 302 Appl Regression Modeling & Vis		
BSA 410 Systems Analysis & database Design		
BSA 420 Data Warehousing & Data Mining		

BSA 480 BSA Capstone		
Choose one: BSA 305, 385, 400, 405 or 415		
Marketing majors must also take:		
MKT 301 Personal Selling		
MKT 401 Marketing Research		
MKT 402 Marketing Management		
Choose 2: MKT 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 370, 371, 372, 373 or 374		
Management & Leadership		

